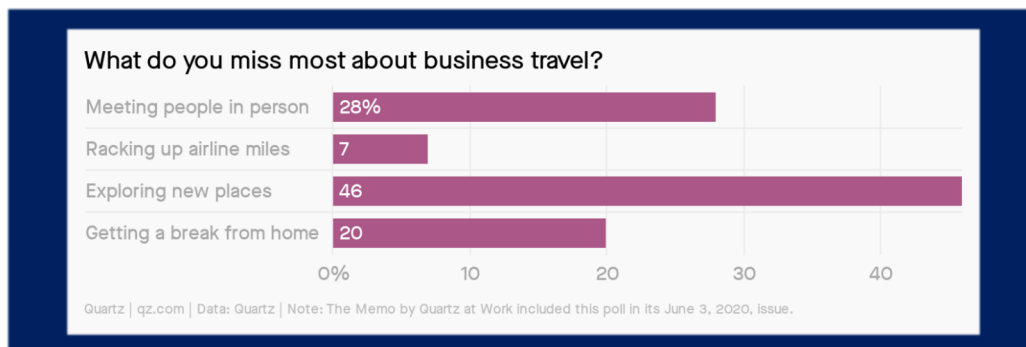


Wednesday 17 June 2020

Weekly bulletin for Customers, Staff and Stakeholders #12

- One of our key contracts is with Jersey-based private air charter firm Isle-Fly, on whose behalf RVL operates the swift and luxurious Beechcraft King Air 200 GT. In a typical week the King Air will make several trips between the Channel Islands and mainland UK, as well as to the south of France and southern Spain, Luxembourg, Berlin and... in short, wherever Isle-Fly's customers need to travel. Colin Wright, Isle-Fly's Commercial Director, explains: "It is our aeroplane, but all the regulatory and operational roles are fulfilled by RVL with their years of experience on this type of equipment. That leaves Isle-Fly free to concentrate on its areas of expertise, which is the marketing of passenger charter flights. RVL does a wonderful job for us and has provided excellent service and support. The aeroplane is always immaculately turned out and RVL looks after the passengers – our customers – very well indeed." The twin turboprop King Air is proving a popular choice for individuals and companies seeking to reduce their air-travel footprint, as it can accommodate up to seven passengers, flies at the same altitude and speed as comparable small jets but burns only half the fuel.
- [Quartz](#) online news ran a quiz asking business travellers what they miss most since lockdown. 28 per cent responded that it was meeting people in person. That's exactly the point of business travel we'd have said, rather than air miles, exploring new places, and getting a break. Genuine air and road warriors all agree that face-to-face meetings are vital for commerce because 60% of communication is non-verbal. Video conferences do not lead to lasting and productive business relationships, as more and more companies are finding out.



- Aviation is a high stress environment. RVL has human systems in place to support all of our staff, based on looking out for, and talking to, each other, across each team and the whole company. We all do that is necessary to support each other, and our customers, in testing times.